BID COMPARISION

(Based on Estimated Annual Tonnage and Average per Ton Unit Price for Materials Based on Average Market Value of 2012

	Proposal #1	Proposal #2	Proposal #3	Proposal #4	Proposal #5	Proposal #6
						Mixed Paper
				Mixed Rigid	Mixed Paper	(with Cartons)
	Paper		Film	Plastic	(w/Cartons)	Commingle
Bidding Firm	(with Cartons)	Commingle	Plastic	Recycling	and	and Rigid and
			Recycling	(with Metal)	Commingle	Film Plastic
					Recycling	(with Metal)
BFI Transfer Systems of Virginia LLC DBA Northern						
Virginia MRE	-\$39,375.00	-\$21,660.00	-\$2,100.00	\$530.00	-\$61,035.00	\$ (53,365.00)

of 2012)			
sal #6			
Paper			
artons)			
ningle Jid and			
lastic			
Metal)			
3,365.00)			

		-	PAPER !	PROPOSA RECYCLING (ONS)			
		Estimated	-	er - 75% of ked Paper We			dboard - 25% Total Mixed Paper Weigh		
Bidding Firm	Processing Charge	Annual Tonnage	Average Per Ton Unit Price	Revenue Share Percentage Number	Estimated Annual Tonnage	Average Per Ton Unit Price	Revenue Share Percentage Number	Estimated Annual Tonnage	Total ¹
BFI Transfer Systems of Virginia LLC DBA Northern Virginia MRE	-\$60.00	2,000	\$45.00	75%	1500	\$80.00	75%	500	-\$39,375.00

¹ Total is equal to the processing charge (payable to the contractor) deducted from the revenue share to be paid to the County.

						СО	PROPO MMINGLE		NG		· 				
		Est.	Glass 70% of Total Mixed Commingled Weight			Aluminum Cans 5% of Total Mixed Commingled Weight			Plastic 15% of Total Mixed Commingled Weight			Steel Cans 10% of Total Mixed Commingled Weight			
Bidding Firm	Proc. Charge		_	Revenue Share % Number	Est. Annual Tonnage	Average Per Ton Unit Price	Revenue Share % Number	Est. Annual	Per Ton Unit	Revenue Share % Number	Est. Annual Tonnage	Per Ton Unit	Revenue Share % Number	Est. Annual Tonnage	Total ¹
BFI Transfer Systems of Virginia LLC DBA Northern Virginia MRE	-\$60.00	1200	-\$11.00		840	\$840.00	75%	60	\$70.00	75%	180	\$137.00	75%	120	-\$21,660.00

¹ Total is equal to the processing charge (payable to the contractor) deducted from the revenue share to be paid to the County.

BID NUMBER - PURCH 2013-040 DUAL STREAM PAPER, COMMINGLE, AND PLASTIC

PROPOSAL #3 MIXED RIGID AND FILM PLASTIC RECYCLING (WITH METAL)											
Plastic Film Estimated 100% of Total Weight Processing Annual Revenue Total											
Bidding Firm	Processing Charge	Annual Tonnage	Average Per Ton Unit Price	Revenue Average Share Estimated Per Ton Percentage Annual							
BFI Transfer Systems of Virginia LLC DBA Northern Virginia MRE	-\$60.00	35	\$290.00	0%	35	-\$2,100.00					

¹ Total is equal to the processing charge (payable to the contractor) deducted from the revenue share to be paid to the County.

MIX	PROPOSAL #4 MIXED RIGID AND FILM PLASTIC RECYCLING (WITH METAL)												
		Estimated		ed Rigid Pla % of Total W									
Bidding Firm	Processing Charge	Annual Tonnage	Average Per Ton Unit Price	Per Ton Percentage Annual									
BFI Transfer Systems of Virginia LLC DBA Northern Virginia MRE	-\$25.00	106	\$40.00	75%	106	\$530.00							

¹ Total is equal to the processing charge (payable to the contractor) deducted from the revenue share to be paid to the County.

BID COMPARISON

PROPOSAL #5 MIXED PAPER (WITH CARTONS) AND COMMINGLE RECYCLING **Aluminum Cans** Cardboard Glass **Paper** 70% of Total Mixed 5% of Total Mixed 75% of Total Mixed 25% of Total Mixed **Commingled Weight Paper Weight Paper Weight Commingled Weight Paper** Est. Est. Comm. Average Rev. Proc. **Annual** Average Rev. Proc. **Annual Average** Rev. Average Rev. **Share Per Ton Per Ton** Share Est. **Per Ton** Est. **Bidding Firm** Charge **Tonnage** Per Ton Share Est. Share Est. Charge Ton. % Unit % **Annual** % **Annual** Unit % **Annual** Unit Annual Unit Price Number **Price** Number Ton. Number **Price** Number Ton. Ton. Price Ton. **BFI Transfer** Systems of Virginia LLC **DBA Northern** -\$11.00 \$840.00 75% 60 Virginia MRE 75% 1500 \$80.00 500 -\$60.00 1,200 840 -\$60.00 2000 \$45.00 75%

Bidding Firm	Plastic 15% of Total Mixed Commingled Weight Average Rev. Per Ton Share Est. Unit % Annual Price Number Ton.			_	Mixed Weight Est. Annual	Total	
BFI Transfer Systems of Virginia LLC DBA Northern Virginia MRE	\$70.00	75%	180	\$137.00	75%	120	-\$61,035.00

¹ Total is equal to the processing charge (payable to the contractor) deducted from the revenue share to be paid to the County.

	MIXED PAPER (W	ITH CARTO	NS) AND COM	<u> </u>	PROPOSAL ND RIGID		STIC (WITH METAL) R	ECYCLING		
	Paper		Paper of Total Mix per Weight	•	2	Cardboard 5% of Total Mixed Paper Weight		Comm.	Est.	
Bidding Firm	Proc. Charge	Annual Tonnage	Average Per Ton Unit Price	Rev. Share % Number	Est. Annual Ton.	Average Per Ton Unit Price	Rev. Share % Number	Proc. Charge	Annual Ton.	
BFI Transfer Systems of Virginia LLC DBA Northern Virginia MRE	-\$60.00	2000	\$45.00	75%	1500	\$80.00	75%	500	-\$60.00	1,20

	Glass	Aluminum Cans				
70	% of Total Mixed	5% o	f Total Mix	ed		
Col	mmingled Weight	Comm	ingled Wei	ght		
Average	Rev.		Average			
Per Ton	Share	Est.	Per Ton	Share	Est.	
Unit	%	Annual	Unit	%	Annual	
Price	Number	Price	Number	Ton.		
-\$11.00	0%	840	\$840.00 75% \$			

	15% of	Plastic Total Mixengled Weig			Steel Ca 0% of Total ommingled	Mixed	Mixed Rigid Film Plastic Processing Charge			
Bidding Firm	Average Per Ton Unit	Rev. Share %	Est. Annual	Average Per Ton Unit	Rev. Share %	Est. Annual	Average Per Ton Unit	Rev. Share	Est. Annual Tonnage	Average Per Ton Unit
	Price	Numb.	Ton.	Price	Number	Tonnage	Price	Number		Price
BFI Transfer Systems of Virginia LLC DBA Northern Virginia MRE	\$70.00	75%	\$180.00	\$137.00	75%	\$120.00	-\$25.00		106	\$40.00

		Film Plasti	C		Plastic Fi	m			
		Processing Charge			100% of to	tal weight			
	Average	Rev.	Est.	Average	Rev.	Est.	Total ¹		
Bidding Firm	Per Ton	Share	Annual	Per Ton	Share	Annual			
	Unit	%	Tonnage	Unit	%	Tonnage			
BFI Transfer Systems of Virginia LLC DBA Northern Virginia MRE	Price	Number		Price	Number				
	-\$60.00		35	\$290.00	0%	35	-\$53,365.00		

¹ Total is equal to the processing charge (payable to the contractor) deducted from the revenue share to be paid to the County.